

Financial Literacy

incentive





Why Financial Literacy?



incentive

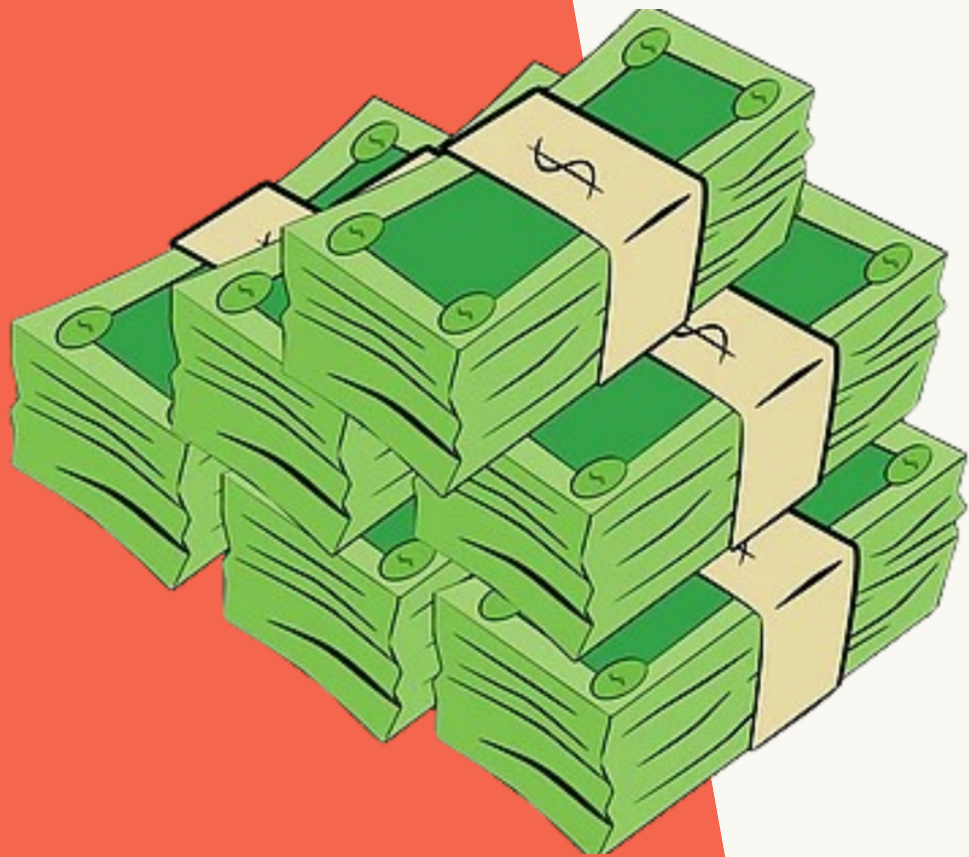
1 out of 5...

Teens in the US lack proper
Financial Literacy skills

74 percent of...

Teens lack confidence in their
financial literacy skills

incentive



Junior Achievement USA



What would you do with
an extra 500?



incentive

Needs vs Wants

Needs

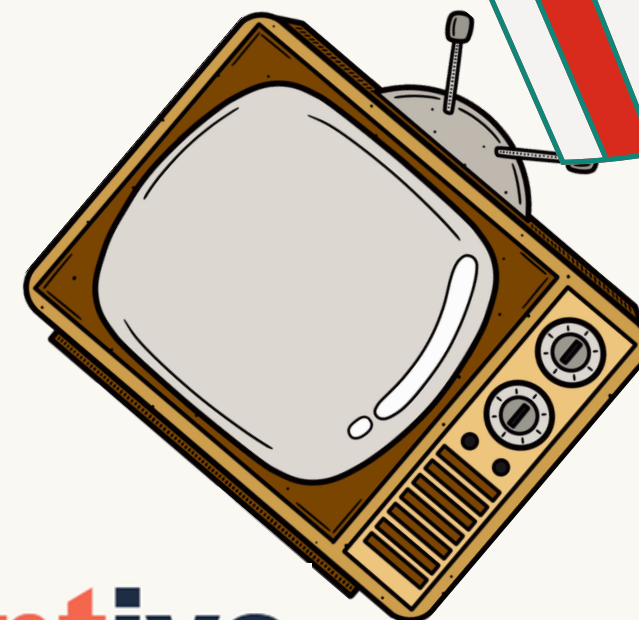
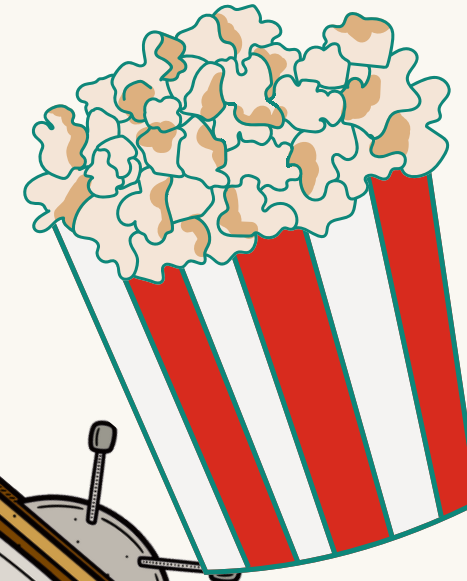
Things people must have
to live and function



Wants

Things people would like to
have but do not need to

survive

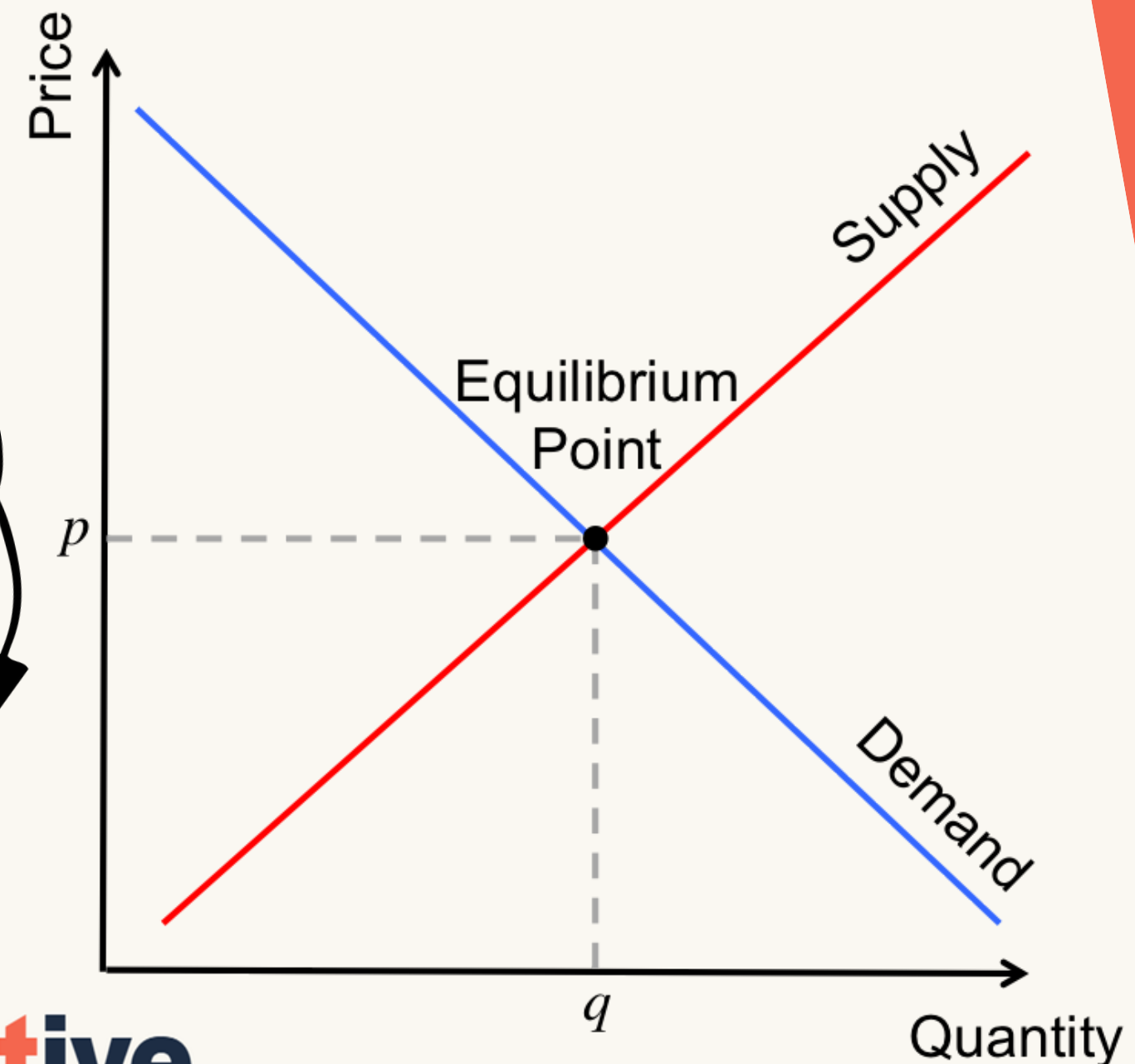


Supply and Demand

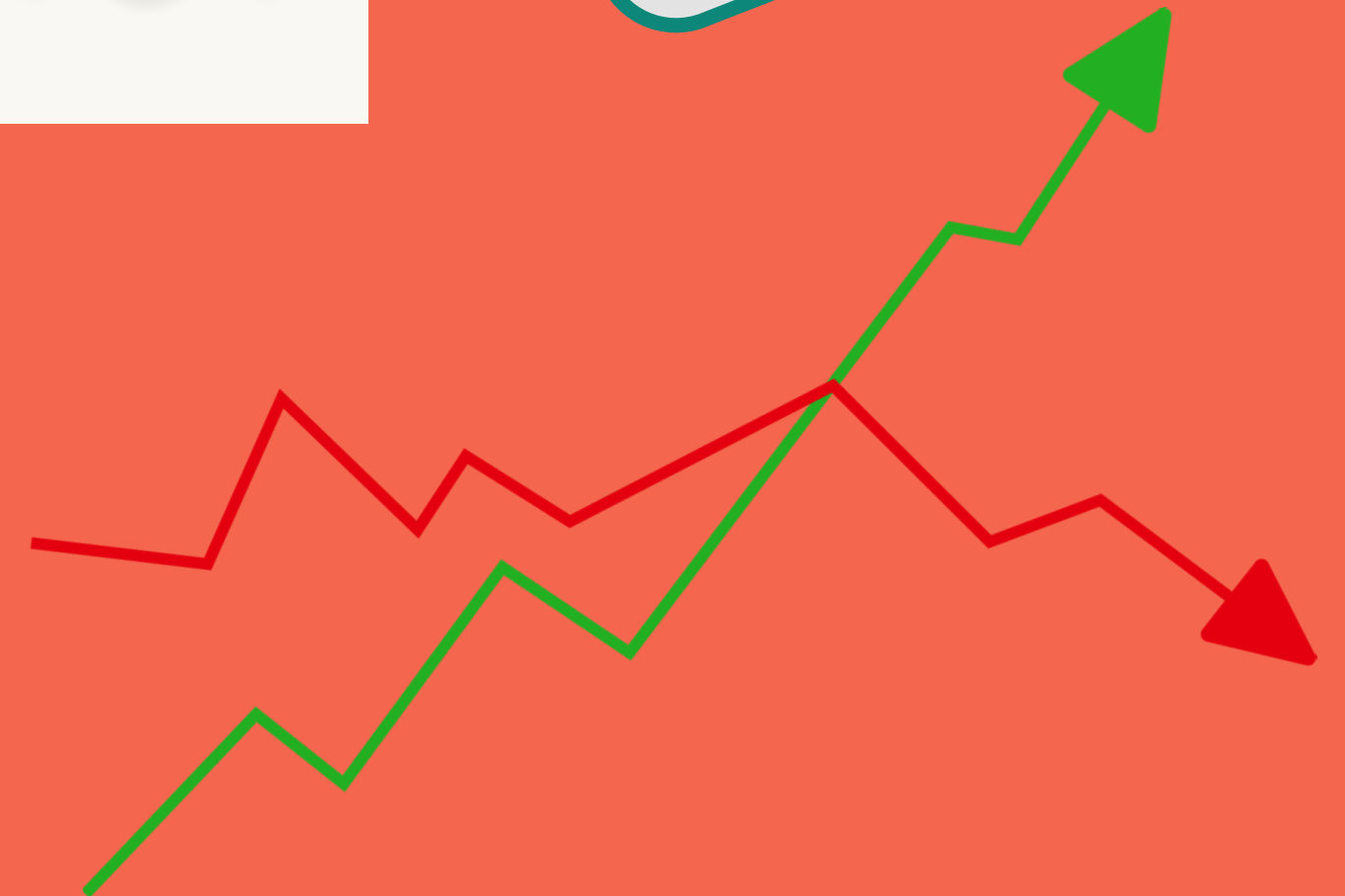
Supply and demand is the economic theory that determines prices based on the relationship between availability (supply) and desire (demand). Supply is how much of a good or service is available, while demand is how many people want to buy it

Where they intersect is known as the equilibrium point and is the quantity and price that sellers sell

at
incentive



Budgeting 101



incentive

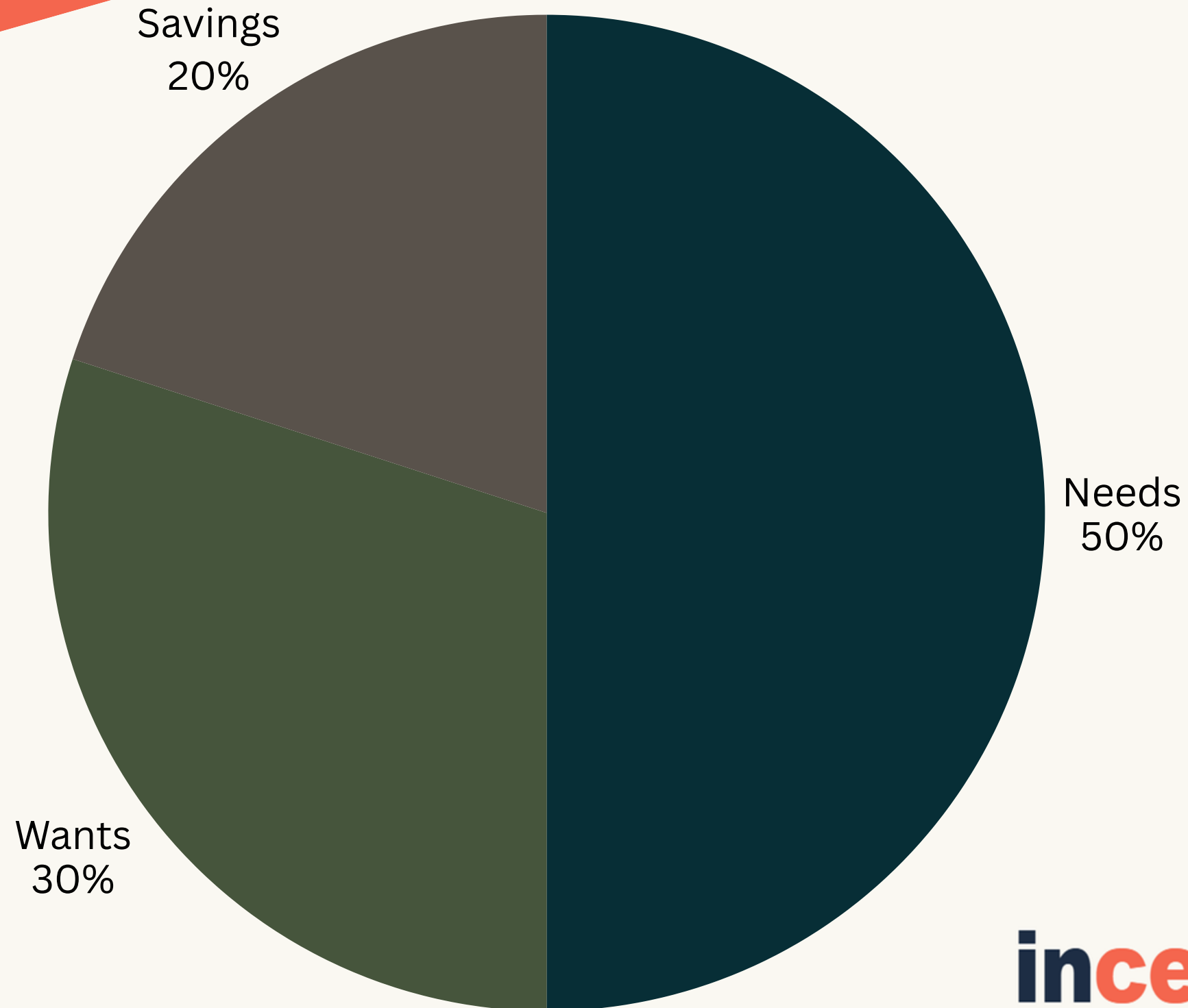


50/30/20 Rule

50% ~ Needs

30% ~ Wants

20% ~ Savings



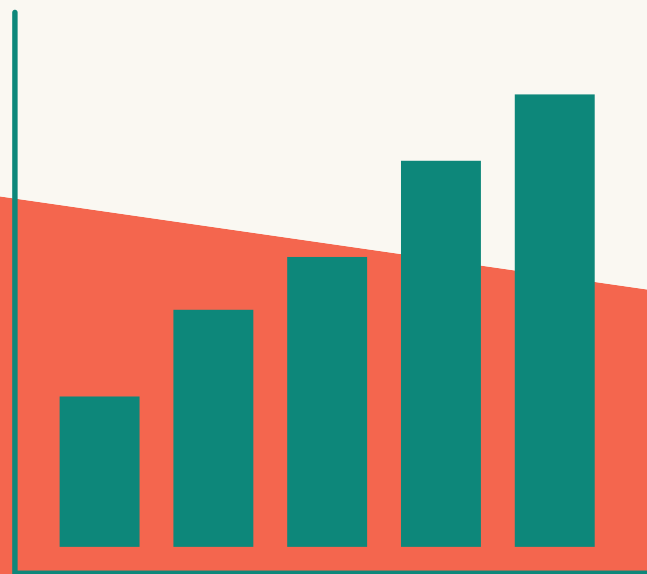
incentive



Expenses

Fixed

Costs that stay the same each month, like rent



Variable

Costs that change from month to month, like entertainment



Income

Money that you
receive (job,
allowance, gifts)

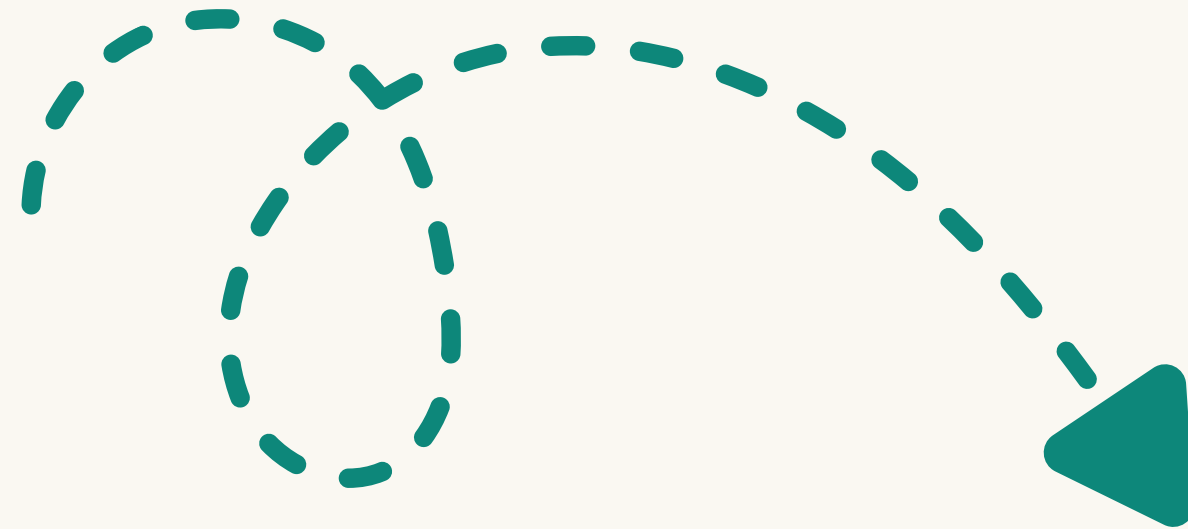


Main source of
money used to
pay for needs
and wants

incentive

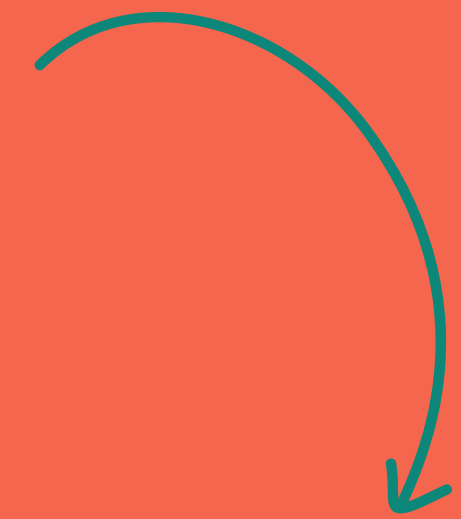
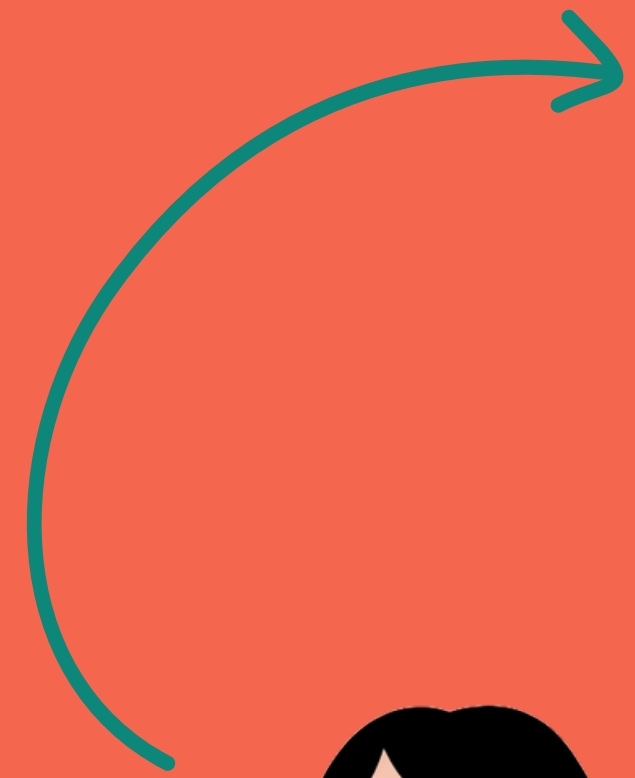
Saving

Setting aside part
of your income
for the future



incentive

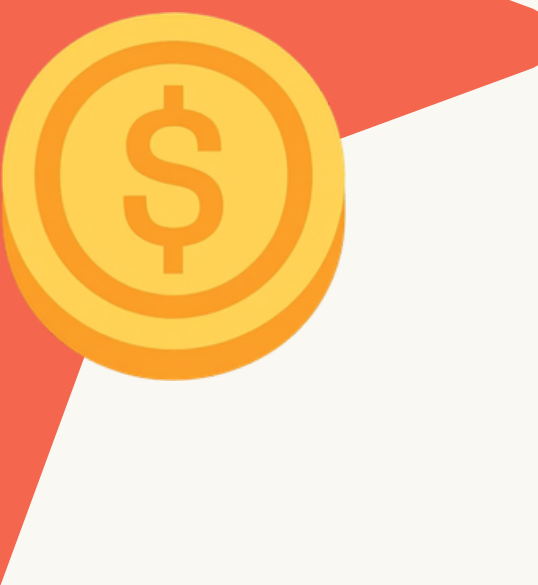
Helps pay for
emergencies or big
goals (car, college,
retirement)



Investing



incentive



Would you rather have 1
million now, or a penny that
doubles everyday for a
month?



incentive



The Penny!

Day 1: 0.01

Day 20: 5,242.88

Day 5: 0.16

Day 25: 167,772.16

Day 10: 5.12

Day 30: 5,368,709.12

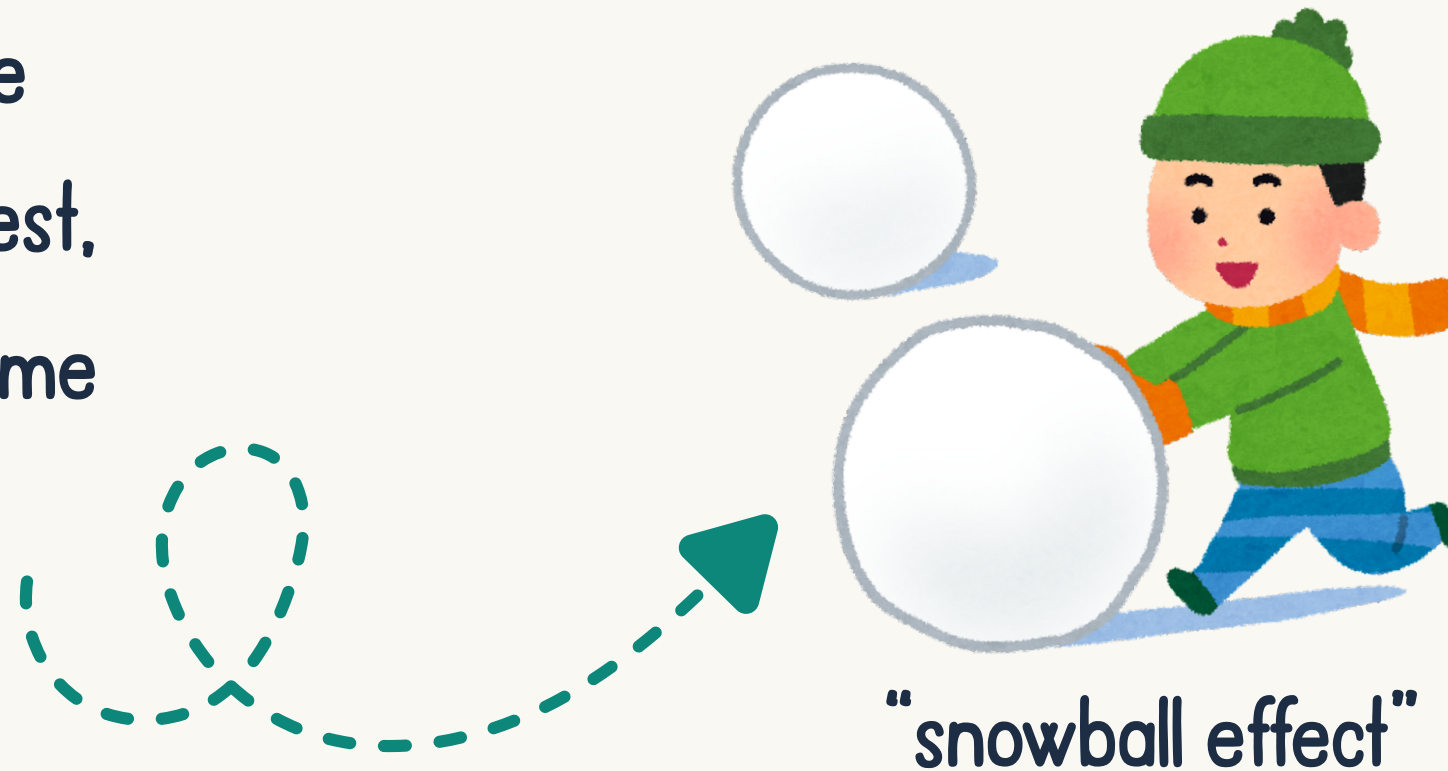
Day 15: 163.84

Day 31 (optional)

10,737,418.24

Compound Interest

Compound interest is the interest you earn on interest, accelerating given more time



$$A = P \left(1 + \frac{r}{n} \right)^{nt}$$

incentive

P: Principal Amount

r: Interest Rate

n: number of times

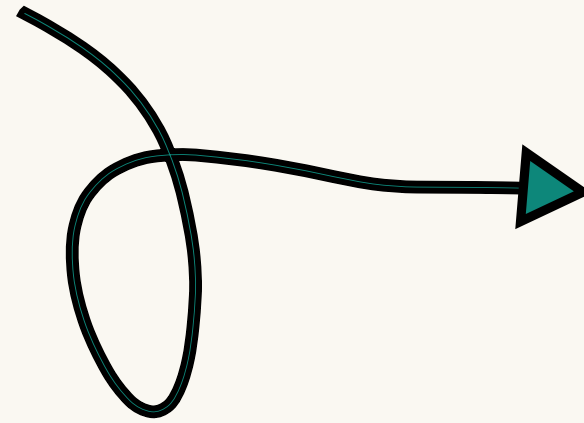
rate is compounded/year

t: time (years)



Simple Interest

A method to calculate the amount of interest charged on a sum at a given rate and for a given period of time



Unlike compound interest, it does not calculate interest on previously earned interest.

$$A = P(1 + rt)$$

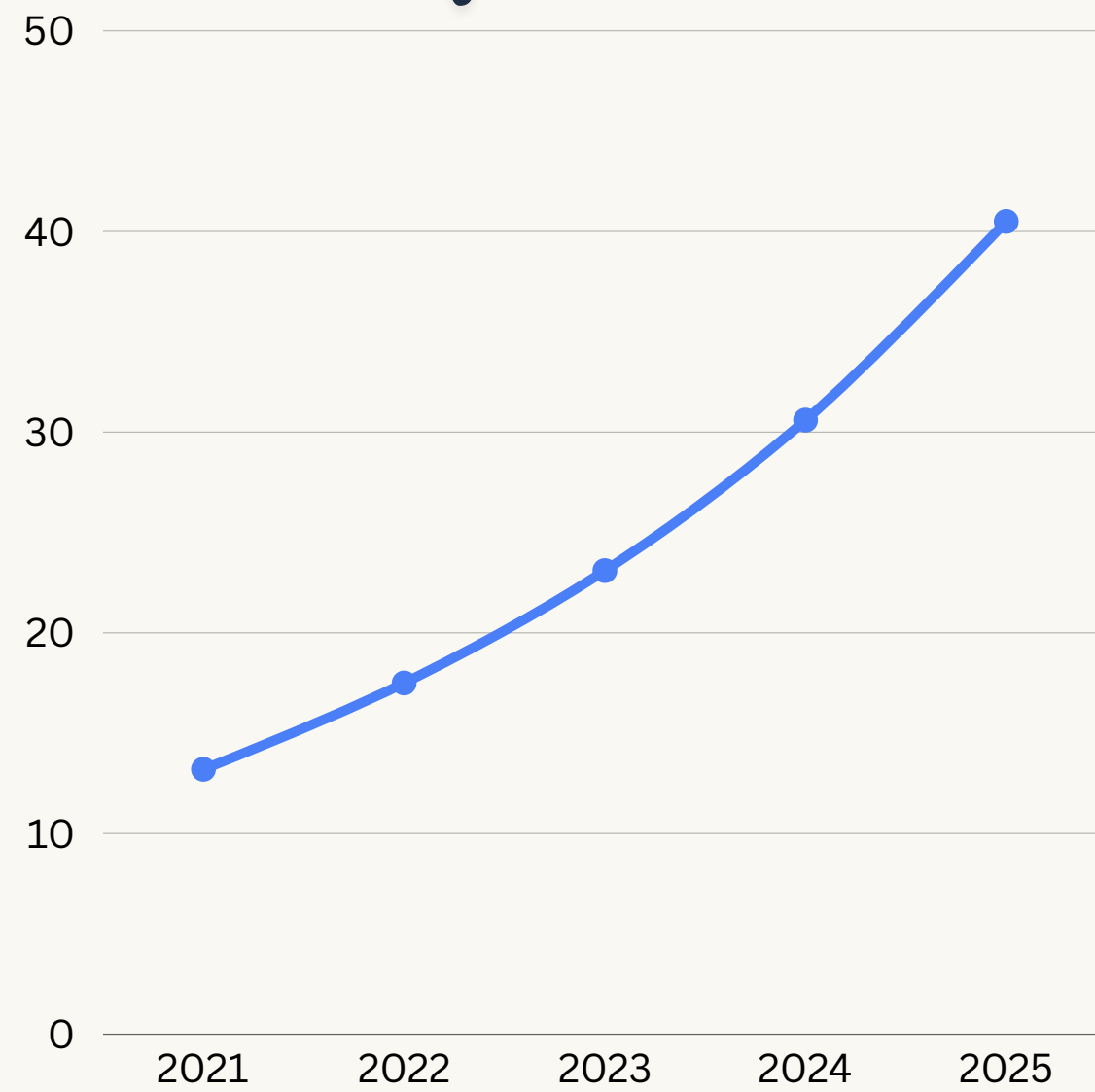
P: Principal Amount

r: Interest Rate

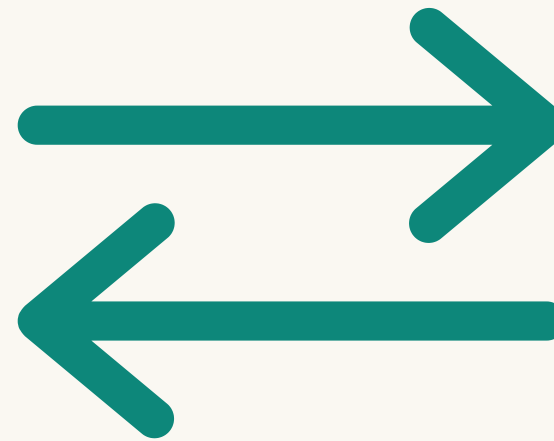
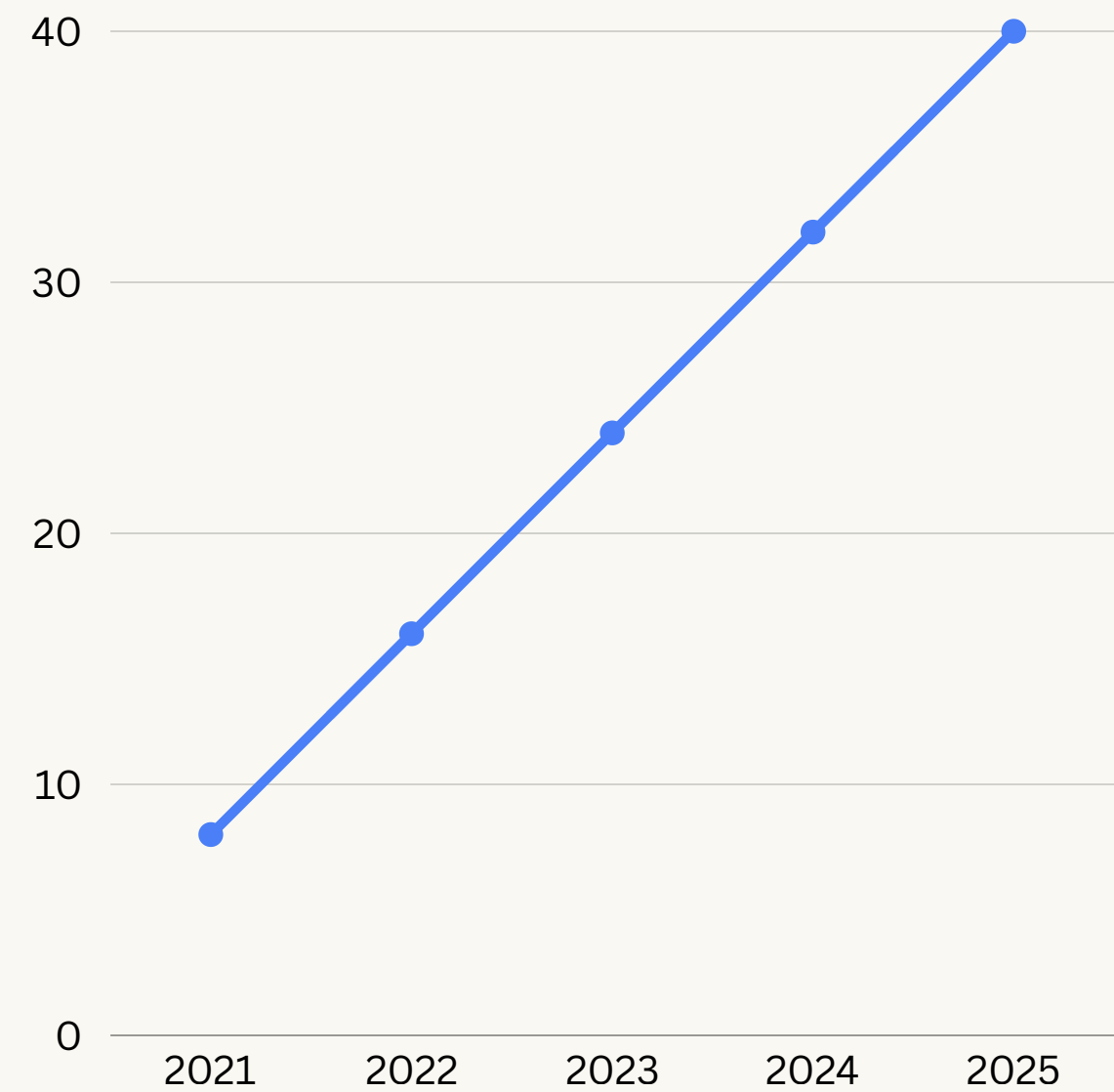
t: time (years)

Compound vs Simple

Compound



Simple



Stocks + Bonds

Stocks

A stock is a small piece of ownership in a company. When the company does well, the value of your stock can go up.

[high risk = high return]



incentive

Bonds

A bond is a loan you give to a company or government, and they pay you back later with interest.

[low risk = low return]



More ways to invest...



Mutual Funds

A pool of money from many investors used to buy a mix of stocks, bonds, or other investments.
(low risk)



Cryptocurrency

A type of digital money that exists online and uses technology to secure transactions
(high risk)



Commodities + EFT's + CD's

Commodities:

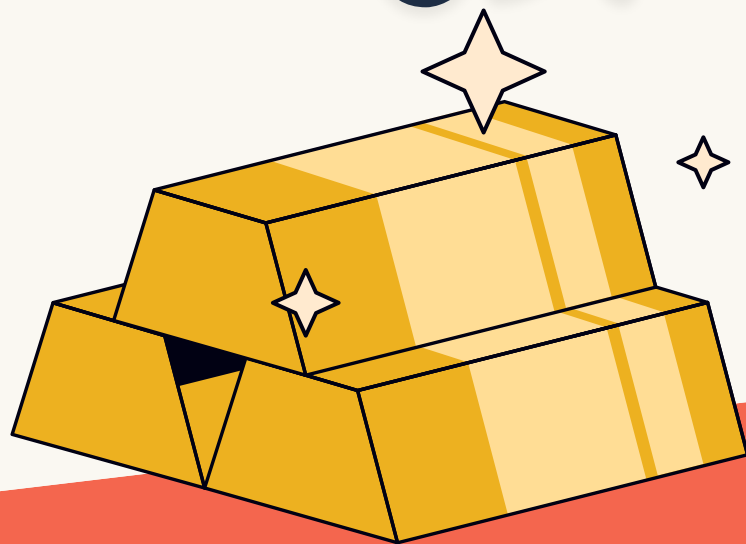
Raw materials or primary agricultural products that can be bought, sold, or traded, such as oil, gold, wheat, or coffee

EFT:

a bundle of stocks, bonds, or other assets that you can buy and sell on a stock exchange throughout the day.

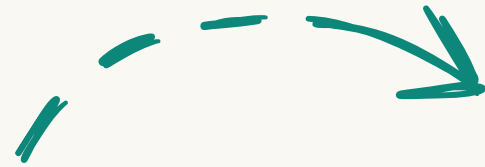
CD:

A interest-earning savings account offered by banks that requires you to lock up a lump sum of money for a fixed period to receive a guaranteed, usually higher, return than traditional savings accounts



Real Estate

Buying property
(houses, apartments,
land) as an investment



Can make money if the
property value goes up
or through rent
(moderate risk)



incentive



Mortgage

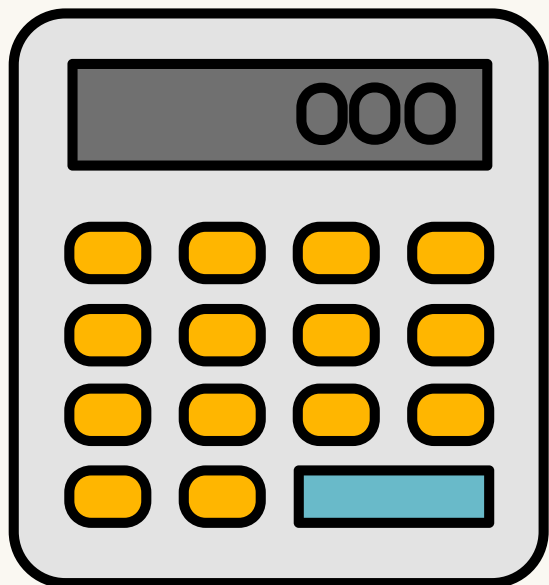
A loan used to buy a house or property that you pay back over time with interest.

If you don't repay the loan, the lender can take the property.



Taxes

A portion of the money you earn or spend that must be paid to the government to fund public services like schools, roads, and healthcare.



Progressive tax

The more money you earn or spend, the more of your income you pay.



Tax Brackets

Tax rate	Taxable income brackets for 2024	Taxable income brackets for 2025
10%	\$0 to \$11,600	\$0 to \$11,925
12%	\$11,601 to \$47,150	\$11,926 to \$48,475
22%	\$47,151 to \$100,525	\$48,476 to \$103,350
24%	\$100,526 to \$191,950	\$103,351 to \$197,300
32%	\$191,951 to \$243,725	\$197,301 to \$250,525
35%	\$243,726 to \$365,600	\$250,526 to \$375,800
37%	\$365,601 or more	\$375,801 or more

Currencies

Currencies have different values, so one country's money can be worth more or less when exchanged for another country's money.

For example...

0.87 Euros (EUR)

159.7 Japanese Yen (JPY)

0.75 British Pound (GBP)

92.5 Indian Rupee (INR)

17.7 Mexican Peso (MXN)

1 US Dollar (USD)

incentive

Credit score



A credit score is a three-digit number, typically between 300 and 850, that represents your creditworthiness, or how likely you are to pay back debt on time

Lenders, such as banks and credit card companies, use this score to evaluate risk when you apply for loans, credit cards, or housing

Payment history (35%), amount of debt (30%), length of credit history (15%), new credit applications (10%), and credit mix (10%)

SMART Goals



S: Specific

M: Measurable

A: Achievable

R: Relevant

T: Timely



These are goals designed to turn vague intentions into clear, actionable plans that are realistic, trackable, and aligned with broader goals

Bad/Good Debt

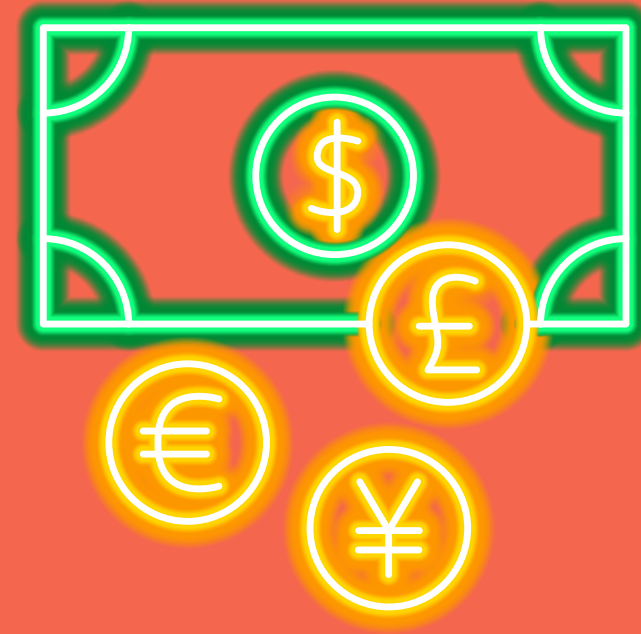
Good debt increases net worth, offers long-term value, and often carries lower interest rates

mortgages
student loans
business loans

Bad debt is used for depreciating assets, carries high interest rates, and drains cash flow

credit cards
payday loans
financing vacations





Retirement



Retirement Types

IRA:

A retirement savings account that individuals open to save and invest money for the future. The money in the account can grow through investments like stocks or bonds, and it often comes with tax advantages

Pension:

A retirement plan where an employer regularly contributes money while you work, and after you retire you receive fixed payments for the rest of your life.

401k:

A retirement savings plan offered by employers where a portion of your paycheck is automatically invested for retirement. Many employers also match part of the money you contribute, helping your savings grow faster.



Insurance

A service where you pay a company regularly so they help cover the cost if something unexpected happens, like an accident, illness, or damage

This payment includes...

Premium: Regular payment to keep insurance active.

Deductible: Amount you pay before insurance starts covering costs.

Copay: Fixed fee you pay when using a service.

incentive

Mission

Incentive is a organization dedicated to advancing financial literacy among young people through accessible education, community events, and free resources, empowering the next generation to make informed financial decisions.

Disclaimer: For educational purposes only. Not financial advice.
For more information: incentivefinance.org